

Axon Enterprise, Inc. 17800 N 85th St Scottsdale, Arizona 85255 United States VAT: 86-0741227 Domestic:(800) 978-2737 International: +1.800.978.2737

Q-755235-45986JW

Issued: 11/25/2025

Quote Expiration: 12/19/2025

Estimated Contract Start Date: 02/01/2026

Account Number: 110925

Payment Terms: N30 Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Thibodaux Police Dept LA 1309 Canal Blvd Thibodaux, LA 70301-5217 USA	Thibodaux Police Dept LA PO Box 5418 Thibodaux LA 70302-5418 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jerrod Wilson Phone: 903-830-5660 Email: jewilson@axon.com Fax:	Jacob Hoffpauir Phone: (985) 446-5021 Email: jacobh@ci.thibodaux.la.us Fax: (985) 446-7214

### **Quote Summary**

Program Length	60 Months
TOTAL COST	\$712,547.68
ESTIMATED TOTAL W/ TAX	\$712,547.68

# **Discount Summary**

Average Savings Per Year	\$42,546.01		
TOTAL SAVINGS	\$212,730.06		

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# Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$129,712.28	\$0.00	\$129,712.28
Jan 2027	\$145,708.85	\$0.00	\$145,708.85
Jan 2028	\$145,708.85	\$0.00	\$145,708.85
Jan 2029	\$145,708.85	\$0.00	\$145,708.85
Jan 2030	\$145,708.85	\$0.00	\$145,708.85
Total	\$712,547.68	\$0.00	\$712,547.68

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Quote Unbundled Price: \$713,119.47
Quote List Price: \$592,768.47
Quote Subtotal: \$712,547.68

### **Pricing**

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1			\$1.00	(\$9,165.59)	(\$9,165.59)	\$0.00	(\$9,165.59)
100552	TRANSFER BALANCE - GOODS	1			\$1.00	\$125,748.27	\$125,748.27	\$0.00	\$125,748.27
C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADDON	55	60	\$51.26	\$43.33	\$38.53	\$127,149.00	\$0.00	\$127,149.00
BWCUwTAP	BWC Unlimited with TAP	55	60	\$128.20	\$99.66	\$99.66	\$328,878.00	\$0.00	\$328,878.00
A00025	BUNDLE - AXON AIR BASIC PATROL	1	60			\$0.00	\$0.00	\$0.00	\$0.00
A00025	BUNDLE - AXON AIR BASIC PATROL	2	60			\$967.96	\$116,155.20	\$0.00	\$116,155.20
A la Carte Hardware									
102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1			\$6,740.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	7			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	55			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
A00030	AXON AIR R10 PATROL KIT BUNDLE	1	57		\$8,827.59	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	60		\$32.76	\$32.76	\$5,896.80	\$0.00	\$5,896.80
73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	60		\$5.42	\$5.42	\$17,886.00	\$0.00	\$17,886.00
A la Carte Warranties									
100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	39		\$8.69	\$0.00	\$0.00	\$0.00	\$0.00
80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	39		\$0.52	\$0.00	\$0.00	\$0.00	\$0.00
80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	39		\$8.06	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$712,547.68	\$0.00	\$712,547.68

## **Delivery Schedule**

#### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	55	1	01/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	01/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	61	1	01/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	61	1	01/01/2026
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	61	1	01/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	7	1	01/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	7	1	01/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	7	1	01/01/2026
BUNDLE - AXON AIR BASIC PATROL	101738	AXON AIR - SKYDIO X10 PATROL HW KIT	1	1	01/01/2026
BUNDLE - AXON AIR BASIC PATROL	101738	AXON AIR - SKYDIO X10 PATROL HW KIT	2	1	01/01/2026

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#### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100126	AXON VR - TACTICAL BAG	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100399	AXON TASER 10 - CARTRIDGE - LIVE	830	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	390	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100401	AXON TASER 10 - CARTRIDGE - INERT	30	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100748	AXON VR - CONTROLLER - TASER 10	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101122	AXON VR - HOLSTER - T10 SAFARILAND GRAY - RH	2	1	01/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101751	AXON VR - HEADSET - HTC FOCUS VISION	2	1	01/01/2026
AXON AIR R10 PATROL KIT BUNDLE	102471	AXON AIR - SKYDIO R10 PATROL HW KIT	1	1	04/01/2026
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	280	1	01/01/2027
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	270	1	01/01/2028
BUNDLE - AXON AIR BASIC PATROL	101737	AXON AIR - SKYDIO SAFE PATROL KIT HW REFRESH	2	1	07/01/2028
BUNDLE - AXON AIR BASIC PATROL	101737	AXON AIR - SKYDIO SAFE PATROL KIT HW REFRESH	1	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	2	1	07/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	20373	AXON VR - TAP REFRESH 1 - HEADSET	2	1	07/01/2028
A la Carte	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	1	07/01/2028
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	56	1	08/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	7	1	08/01/2028
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	280	1	01/01/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100400	AXON TASER 10 - CARTRIDGE - HALT	270	1	01/01/2030
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	56	1	01/01/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	7	1	01/01/2031

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR BASIC PATROL	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	1	02/01/2026	01/31/2031
BUNDLE - AXON AIR BASIC PATROL	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	2	02/01/2026	01/31/2031
BUNDLE - AXON AIR BASIC PATROL	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	1	02/01/2026	01/31/2031
BUNDLE - AXON AIR BASIC PATROL	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	2	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101180	AXON TASER - DATA SCIENCE PROGRAM	55	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101703	AXON VR - USER ACCESS - TASER SKILLS	55	02/01/2026	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	20248	AXON TASER - EVIDENCE.COM LICENSE	55	02/01/2026	01/31/2031
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	55	02/01/2026	01/31/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	55	02/01/2026	01/31/2031
A la Carte	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	02/01/2026	01/31/2031
A la Carte	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	02/01/2026	01/31/2031
AXON AIR R10 PATROL KIT BUNDLE	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	1	05/01/2026	01/31/2031
AXON AIR R10 PATROL KIT BUNDLE	102467	AXON AIR - SKYDIO R10 SUBSCRIPTION PLAN	1	05/01/2026	01/31/2031

### Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR BASIC PATROL	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	55
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101193	AXON TASER - ON DEMAND CERTIFICATION	55

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR BASIC PATROL	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	2		
BUNDLE - AXON AIR BASIC PATROL	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	1		

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### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	02/01/2026	05/14/2029
A la Carte	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	02/01/2026	05/14/2029
A la Carte	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	02/01/2026	05/14/2029
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	100197	AXON VR - EXT WARRANTY - HEADSET	2	01/01/2027	01/31/2031
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	101007	AXON VR - EXT WARRANTY - CONTROLLER	2	01/01/2027	01/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	55	01/01/2027	01/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	1	01/01/2027	01/31/2031
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	7	01/01/2027	01/31/2031

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# **Shipping Locations**

Location Number	Street	City	State	Zip	Country
1	1309 Canal Blvd	Thibodaux	LA	70301-5217	USA

# **Payment Details**

Jan 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	\$125,748.27	\$0.00	\$125,748.27
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$9,165.59)	\$0.00	(\$9,165.59)
Year 1	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	\$129.91	\$0.00	\$129.91
Year 1	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	\$0.00	\$0.00	\$0.00
Year 1	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	\$0.00	\$0.00	\$0.00
Year 1	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	\$394.04	\$0.00	\$394.04
Year 1	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	\$0.00	\$0.00	\$0.00
Year 1	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 1	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Year 1	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$2,559.00	\$0.00	\$2,559.00
Year 1	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00
Year 1	BWCUwTAP	BWC Unlimited with TAP	55	\$7,245.45	\$0.00	\$7,245.45
Year 1	C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	55	\$2,801.20	\$0.00	\$2,801.20
Year 1	H00001	AB4 Camera Bundle	55	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$129,712.28	\$0.00	\$129,712.28
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Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Apr 2026							
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total	
Invoice Upon Fulfillment	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00	
Total				\$0.00	\$0.00	\$0.00	

Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	\$1,441.72	\$0.00	\$1,441.72
Year 2	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	\$0.00	\$0.00	\$0.00
Year 2	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	\$0.00	\$0.00	\$0.00
Year 2	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	\$4,372.99	\$0.00	\$4,372.99
Year 2	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	\$0.00	\$0.00	\$0.00
Year 2	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 2	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Year 2	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$28,399.05	\$0.00	\$28,399.05
Year 2	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00

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Jan 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	BWCUwTAP	BWC Unlimited with TAP	55	\$80,408.14	\$0.00	\$80,408.14
Year 2	C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	55	\$31,086.95	\$0.00	\$31,086.95
Year 2	H00001	AB4 Camera Bundle	55	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$145,708.85	\$0.00	\$145,708.85

Jan 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	\$1,441.72	\$0.00	\$1,441.72
Year 3	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	\$0.00	\$0.00	\$0.00
Year 3	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	\$0.00	\$0.00	\$0.00
Year 3	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	\$4,372.99	\$0.00	\$4,372.99
Year 3	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	\$0.00	\$0.00	\$0.00
Year 3	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 3	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$28,399.05	\$0.00	\$28,399.05
Year 3	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Year 3	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00
Year 3	BWCUwTAP	BWC Unlimited with TAP	55	\$80,408.14	\$0.00	\$80,408.14
Year 3	C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	55	\$31,086.95	\$0.00	\$31,086.95
Year 3	H00001	AB4 Camera Bundle	55	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$145,708.85	\$0.00	\$145,708.85

Jan 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	\$1,441.72	\$0.00	\$1,441.72
Year 4	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	\$0.00	\$0.00	\$0.00
Year 4	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	\$0.00	\$0.00	\$0.00
Year 4	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	\$4,372.99	\$0.00	\$4,372.99
Year 4	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	\$0.00	\$0.00	\$0.00
Year 4	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 4	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Year 4	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$28,399.05	\$0.00	\$28,399.05
Year 4	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00
Year 4	BWCUwTAP	BWC Unlimited with TAP	55	\$80,408.14	\$0.00	\$80,408.14
Year 4	C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	55	\$31,086.95	\$0.00	\$31,086.95
Year 4	H00001	AB4 Camera Bundle	55	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$145,708.85	\$0.00	\$145,708.85

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	3	\$1,441.72	\$0.00	\$1,441.72
Year 5	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	56	\$0.00	\$0.00	\$0.00
Year 5	102466	AXON AIR - SKYDIO SAFE R10 HW KIT - REFRESH 1	1	\$0.00	\$0.00	\$0.00
Year 5	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	55	\$4,372.99	\$0.00	\$4,372.99
Year 5	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	66	\$0.00	\$0.00	\$0.00
Year 5	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	\$0.00	\$0.00	\$0.00
Year 5	A00025	BUNDLE - AXON AIR BASIC PATROL	1	\$0.00	\$0.00	\$0.00
Year 5	A00025	BUNDLE - AXON AIR BASIC PATROL	2	\$28,399.05	\$0.00	\$28,399.05

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Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	A00030	AXON AIR R10 PATROL KIT BUNDLE	1	\$0.00	\$0.00	\$0.00
Year 5	BWCUwTAP	BWC Unlimited with TAP	55	\$80,408.14	\$0.00	\$80,408.14
Year 5	C00029	BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	55	\$31,086.95	\$0.00	\$31,086.95
Year 5	H00001	AB4 Camera Bundle	55	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	7	\$0.00	\$0.00	\$0.00
Total				\$145,708.85	\$0.00	\$145,708.85

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Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Louisiana 4400028582) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

### Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <a href="https://www.axon.com/sales-terms-and-conditions">https://www.axon.com/sales-terms-and-conditions</a>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

# **Exceptions to Standard Terms and Conditions**

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Agency has existing contract(s) originated via Quote(s):

Q-536412, Q-652392, Q-764018,

Agency is terminating those contracts effective 2/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of \$116,582.68

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

## **Exceptions to Standard Terms and Conditions**

\$15,000 credit has been applied to this quote for 1DJI Matrice 300 RTK drone through the Axon SkySwap program

## **Exceptions to Standard Terms and Conditions**

The pricing discounts set forth herein are contingent upon Customer decommissioning the uncrewed aerial vehicles and related accessories qualified by Axon for this offering within 90 days of receiving Axon equipment. Proof of decommissioning, in the form of a certificate of destruction from a qualified e-waste recycling facility or a receipt from an approved charity organization, must be emailed to skyswap@axon.com within the 90-day period. Failure to comply may result in Axon invoicing Customer for, and Customer agrees to pay, the difference between the discounted price and the MSRP of the equipment. The SkySwap credit is non-transferable, valid only for Axon Air products, and subject to verification by Axon.

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Signature

Date Signed

11/25/2025



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